

Robots and Wage Polarization:

The Effects of Robot Capital across Occupations

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 - Imports of industrial robots are growing at 12% per year in the world
 - Robots replace workers to different degrees in different occupations
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- The economic impact of robots depends on some under-explored factors
 - Substitutability of robots for workers governs the change of labor demand
 - International trade in robots and their capital accumulation affect the policy efficacy

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 - International trade in robots and their capital accumulation affect the policy efficacy
- I study the distributional effect of robotization, considering these points

This Paper

- Provides new data on robot prices and stylized facts
 - Combining the price and quantity suggests robot-labor substitutability
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 - I develop a model-implied optimal instrumental variable (MOIV)
- Counterfactually examines the effect of robotization
 - Occupational wage growths caused by robotization
 - The effect of robot taxes on aggregate real income

Contributions

- Introducing the robot price data
 - Robot prices are observed by “application,” or the specified task for robots
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- Elaborating on “robotization,” which comprise two shocks:
 - The reduction of the cost of robots
 - Automation: Robots can perform a wider range of tasks (Acemoglu Restrepo '20)
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 - Automation: Robots can perform a wider range of tasks (Acemoglu Restrepo '20)
- Showing that its real-wage effect is negatively related to the EoS
- Using the MOIV to estimate the model
 - The correlation of robotization shocks make the identification challenging
 - I derive the moment conditions based on the model’s structural residual
 - The MOIV increases the estimator precision

Main Findings

- The data show two stylized facts about the Japan robot shock
 - Robot cost declines and exhibit sizable occupational dispersion
 - A 10% drop of the robot costs decreases wage by 1.2% by occupation
 - This pattern is especially seen in some routine occupations (production and material-moving)

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 - A 10% drop of the robot costs decreases wage by 1.2% by occupation
 - This pattern is especially seen in some routine occupations (production and material-moving)
- The robot-labor EoS is heterogeneous across occupations:
 - ≈ 3 in production and material-moving,
 - Higher than assumed in the robot literature (Acemoglu Restrepo '20; Humlum '19)
 - Higher than general capital-labor EoS (Chirinko '08; Karabarbounis Neiman '14)
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 - much lower in other occupations (e.g., manual, abstract), close to 1
- The counterfactual reveals low wage growths for middle-wage occupations
 - Robots are in the middle-wage distribution, and the robot-labor EoS is high in these occupations
 - This explains 6.4% of the rise of 90-50th percentile wage ratio

Related Literature

- Labor market effects of automation
 - **Robots:** Dauth et al. ('18); Graetz Michaels ('18); Dinlersoz ('18); Bessen et al. ('19); Koch Manuylof Smolka ('19); Humlum ('19); Acemoglu Restrepo ('20); Acemoglu Lelarge Restrepo ('20); Bonfiglioli et al. ('20); Dixon Hong Wu ('20)
 - **Other automation:** Doms et al. ('97); Zeira ('98); Autor et al. ('03); Autor Dorn ('13); Agrawal et al. ('19); Eeckhout et al. ('20); Jaimovich et al. ('20)

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→ I quantitatively compute the effect of robots on wage polarization
- **Estimating capital-labor substitution:** Arrow et al. ('61); Chirinko ('08); Karabarbounis Neiman ('14); Oberfield Raval ('20); ...
→ I find high EoS for robots (special capital goods) in some occupations

Roadmap

Data and Stylized Facts

Model

Estimation

Counterfactual Exercise

Conclusion

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- Data cover years $t = 1992, \dots, 2007$. I set $t_0 = 1992$

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- Other conventional data: IPUMS (US labor), BACI and WIOD (trade)

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- Occupation and application are the corresponding classification methods
 - Both are the set of tasks where each factor of production is applied. E.g.:

O*NET SOC Code	Occupation Title		Robot Application
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- Formally, I allocate a -level measure $x_{i,a,t}^R$ to the o level:

$$x_{i,o,t}^R = \sum_a \omega_{oa} x_{i,a,t}^R \text{ where } \omega_{oa} \equiv \frac{m_{oa}}{\sum_a m_{oa}},$$

- m_{oa} is the match score, used as the weight
- x is either quantity q or sales pq

Measuring the Japan Robot Shock

- Take average price $p_{i,o,t}^R = (pq)_{i,o,t}^R / q_{i,o,t}^R$. Issues of average prices:
 - Robots perform new tasks (automation), which is reflected in $p_{i,o,t}^R$
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 - Prices are also affected by non-cost components (e.g., demand shock) $e_{i,o,t}$
→ Use other countries' robot prices
 - An underlying assumption: $e_{i,o,t}$ are independent across i (cf. Hausman '96)

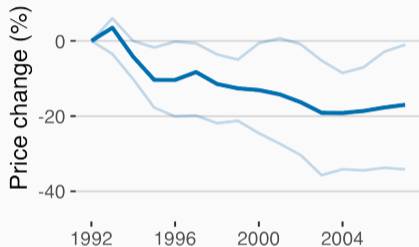
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- Compute Japan robot shock (JRS) $\psi_{o,t}^J$ in the US by

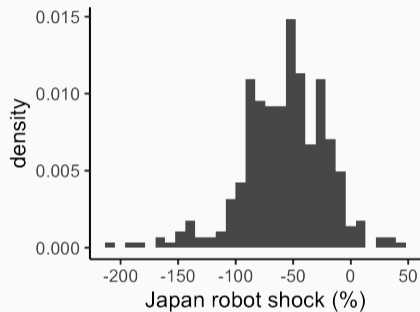
$$\ln(p_{i,o,t}^R) - \ln(p_{i,o,t_0}^R) = \psi_{i,t} + \psi_{o,t}^J + e_{i,o,t}, \quad i \neq USA$$

- I drop the US to remove the effect of the US demand shock (Acemoglu Restrepo, '20)

Fact 1: Trend and Variation of the Japan Robot Shock Stock trends



Robot Price in US, $p_{US,o,t}^R$



15-year Robot Cost Shock, $\psi_{o,2007}^J$

Note: The author's calculation based on JARA and O*NET. The left shows the trend of robot price in the US. The dark line shows the median price and two light lines are the 10th and 90th percentiles by occupations. Three-year moving averages are taken to smooth noise.

- The median JRS is 5.0% annually over 1992-2007
- JRS heterogeneity: [2.7%, 11.4%] for [10, 90]-th percentile

Fact 2: The Japan Robot Shock Regression

Quality

Pretrend

$$\Delta \ln(Y_o) = \alpha_0 + \alpha_1 \times (-\psi_{o,2007}^J) + \alpha_2 \times IPW_{o,2007} + \mathbf{X}_o \cdot \boldsymbol{\alpha} + \varepsilon_o,$$

$IPW_{o,2007}$ is the China trade shock at the occupation level (Autor Dorn Hanson, '13)

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	(1)	(2)	(3)	(4)
VARIABLES	$\Delta \ln(w)$	$\Delta \ln(w)$	$\Delta \ln(L)$	$\Delta \ln(L)$
Japan Robot Shock, $-\psi^J$	-0.116** (0.0570)	-0.118** (0.0569)	-0.358** (0.148)	-0.371*** (0.142)
Exposure to China Trade		-0.582 (0.763)		-3.868** (1.495)
Observations	324	324	324	324
R-squared	0.275	0.279	0.074	0.096
Demographic controls	✓	✓	✓	✓

Note: Observations are 4-digit level occupations, and the sample is all occupations that existed throughout 1970 and 2007. ψ^J is the Japan robot shock and IPW stands for the occupation-level China import penetration measure (in USD 1,000). All time differences (Δ) are taken with a long difference between 1990 and 2007. Demographic controls are shares of female, college-graduates, ages, and foreign-born in 1990 and their changes from 1990-2007. Robust standard errors are in the parentheses. *** p<0.01, ** p<0.05, * p<0.1.

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Model Overview

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- I focus on novel elements in the following:
 - Labor and robots perform occupation o with EoS θ_o
 - This production function is called “occupation performance function”
 - The EoS negatively affects the size of the effect of automation on real wages
 - The adjustment cost of robot adoption
 - Policy effects can vary in the short-run and in the long-run
 - Robots are traded in an Armington fashion
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- I omit the following model elements in today’s presentation
 - Worker’s occupation choice
 - Intermediate good trade and non-robot capital

Occupation Performance Function and Automation

- Fix an industry i and year t
- Producers aggregate occupational outputs T_o with EoS β
- T_o is produced with the occupation performance function:

$$T_o = \left[(a_o)^{\frac{1}{\theta_o}} (K_o^R)^{\frac{\theta_o-1}{\theta_o}} + (1 - a_o)^{\frac{1}{\theta_o}} (L_o)^{\frac{\theta_o-1}{\theta_o}} \right]^{\frac{\theta_o}{\theta_o-1}} \quad (1)$$

- This function can be microfounded by an assignment problem (Costinot Vogel '15)
 - This problem is called the “task-based approach” in the automation literature (Acemoglu Autor '11)

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 - This problem is called the “task-based approach” in the automation literature (Acemoglu Autor '11)
 - Adding a distributional assumption yields eq. (1) (McFadden, '78)

Interpreting the Parameters

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 - Relative quality of robots to labor [Graphical representation](#)

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 - Relative quality of robots to labor [Graphical representation](#)
- The parameter $\theta_o > 0$ is the EoS between robots and labor
 - For general capital goods, [0.4, 1.6] (cf., Chirinko '08; Karabarbounis Neiman '14)
 - But no estimates exist for robots
 - A key parameter for the occupational wage effect of robots [Detail](#)

Dynamic Decision: Robot Capital Accumulation

- Investment requires a per-unit convex adjustment cost $\gamma Q_{i,o,t}^R / K_{i,o,t}^R$
 - E.g., Adjusting worker-optimized production line to robots (Autor et al., '20) [Detail](#)

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- The country- i producer's problem is

$$\max_{\{Q_{i,o,t}^R\}_{o,t}} \sum_{t=0}^{\infty} \left(\frac{1}{1+\iota} \right)^t \left[\pi_{i,t} \left(\{K_{i,o,t}^R\}_o \right) - P_{i,o,t}^R Q_{i,o,t}^R \left(1 + \gamma \frac{Q_{i,o,t}^R}{K_{i,o,t}^R} \right) \right]$$

- s.t. robot capital accumulation $K_{i,o,t+1}^R = (1 - \delta) K_{i,o,t}^R + Q_{i,o,t}^R$
- $\pi_{i,t}$ is the profit derived from the occupation aggregate function
- The FOC implies a standard Euler equations [Detail](#)

Robotization Shock 1: Automation Shock

- Fix a country i and drop the subscript in this slide
- Relative robot demand in occupation o :

$$\frac{c_o^R K_o^R}{w_o L_o} = \frac{a_o}{1 - a_o} \left(\frac{c_o^R}{w_o} \right)^{1 - \theta_o} \quad (2)$$

- c_o^R : User cost of robots
- w_o, L_o : Wage and employment in occupation o
- $a_o \in [0, 1]$: Parameter that represents the robot task share (Acemoglu Restrepo, '20)

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- Use hat notation to denote log change from steady state:
 $\hat{x} \equiv d \ln x \equiv \ln x' - \ln x_0$
 - The automation shock is $\hat{a}_o > 0$ that automates labor tasks to robots'

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 - Gravity trade equation for robots: [Detail](#)

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- $X_{ij,o}^R$: Trade value of occupation- o robot from country i to j
- ε^R : Robot trade elasticity
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 - Thus the Japan robot shock can be represented by $\psi_o^J = -\hat{A}_{JP,o}^R$
- In sum, writing robot trade share as $x_{ij,o}^R$,

$$\hat{c}_{j,o}^R = \hat{P}_{j,o}^R = x_{JPj,o}^R \left(\hat{P}_{JP} + \psi_o^J \right) + \sum_{i \neq JP} x_{ij,o}^R \left(\hat{P}_i - \hat{A}_{i,o}^R \right) \quad (3)$$

Solution

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 - Long vectors of endogenous variables including occupational wages [Detail](#)

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- First-order approximation to solve the model
 - E.g., Consider the effect of automation shock $\hat{\mathbf{a}}_t$ on $\hat{\mathbf{y}}_t$ and $\hat{\mathbf{y}}$
 - Characterized by SS matrix $\bar{\mathbf{E}}$ and transition dynamics matrix $\bar{\mathbf{F}}_t$ with:

$$\hat{\mathbf{y}} = \bar{\mathbf{E}}\hat{\mathbf{a}} \text{ and } \hat{\mathbf{y}}_t = \bar{\mathbf{F}}_t\hat{\mathbf{a}}$$

and $\bar{\mathbf{F}}_t \rightarrow \bar{\mathbf{E}}$ as $t \rightarrow \infty$ (Blanchard Kahn '80) [Detail](#)

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- The estimation targets are substitution elasticity θ_g and β
 - The remaining parameters are fixed as follows:

Notation	Description	Value
ι	Annual disc. rate	0.05
δ	Depreciation rate	0.1
γ	Robot capital adj. cost	0.22

Notation	Description	Value
ϵ	Good trade elasticity	4
ϵ^R	Robot trade elasticity	1.2 Detail
ϕ	Occupation switch elast.	0.8

Identification Challenge

- To identify θ_g , factor demand function (2) and robot cost eq. (3) imply

$$\left(\frac{c_{US,o}^R \hat{K}_{US,o}^R}{w_{US,o} L_{US,o}} \right) = \left(\frac{\hat{a}_o}{1 - a_o} \right) + (1 - \theta_g) x_{JP,US}^R \psi_o^J + \epsilon_o \quad (4)$$

where ϵ_o is an error term [Detail](#)

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- To identify θ_g , factor demand function (2) and robot cost eq. (3) imply

$$\left(\frac{c_{US,o}^R \hat{K}_{US,o}^R}{w_{US,o} L_{US,o}} \right) = \left(\frac{\hat{a}_o}{1 - a_o} \right) + (1 - \theta_g) x_{JP,US}^R \psi_o^J + \epsilon_o \quad (4)$$

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- Approach: Use the labor market clearing restriction about $\hat{w}_{US,o}$
 - I can then write $\hat{w}_{US,o}$ (observed) in terms of ψ_o^J (observed) and \hat{a}_o (unobserved)

The 3-step Recipe for the Structural Residual

- Technically, I obtain the unobserved component as the structural residual:

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- $\widehat{\nu}^w$ is variation *after controlling* for the wage effect of the automation shock
- In addition to $\widehat{\mathbf{w}}$, it also applies for variables $\widehat{\mathbf{L}}$, $\widehat{\mathbf{p}}^R$, and $\widehat{\mathbf{Q}}^R$

Moment Condition and Model-implied Optimal IV

- I assume the structural residual $\widehat{\nu}_o$ is mean independent of the JRS:

$$\mathbb{E}(\widehat{\nu}_o | \boldsymbol{\psi}^J) = 0 \quad (5)$$

- NB: the automation shock \widehat{a}_o may correlate with the robot efficiency change $\widehat{A}_{2,o}^R$
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$$H_o^*(\boldsymbol{\psi}^J; \Theta) \equiv \mathbb{E} \left[\nabla_{\Theta} \widehat{\nu}_o(\Theta) | \boldsymbol{\psi}^J \right] \left(\mathbb{E} \left[\widehat{\nu}_o(\Theta) (\widehat{\nu}_o(\Theta))^{\top} | \boldsymbol{\psi}^J \right] \right)^{-1}.$$

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- The IV can be implemented with the two-step method (Adao et al '19) [Detail](#)

Estimation Results

- The elasticity of substitution between occupations: $\beta = 0.73$ (0.06)

g	Routine			Manual	Abstract
	Production	Transportation	Others		
θ_g	2.95 (0.42)	2.90 (0.48)	1.16 (0.32)	1.23 (0.55)	0.64 (1.24)

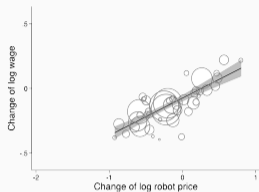
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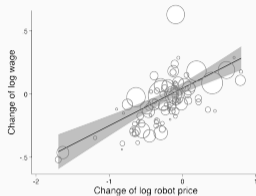
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- Estimates reveal heterogeneous θ_g Model Fit
 - Robots are substitutable in production/transportation ($\theta_g \approx 3$)
 - Estimates are much lower in other occupations (e.g., Manual and Abstract)
- The robot cost-wage positive correlation drives the results, as follows:

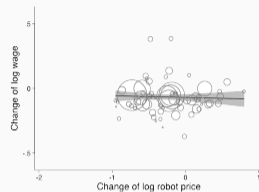
Source of Identification: Wage-Japan Robot Shock Correlation



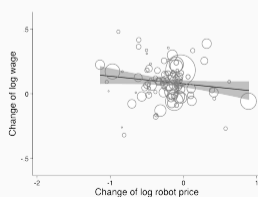
Routine, Production



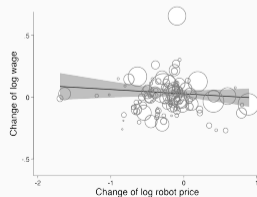
Routine, Transportation



Routine, Others



Manual



Abstract

Roadmap

Data and Stylized Facts

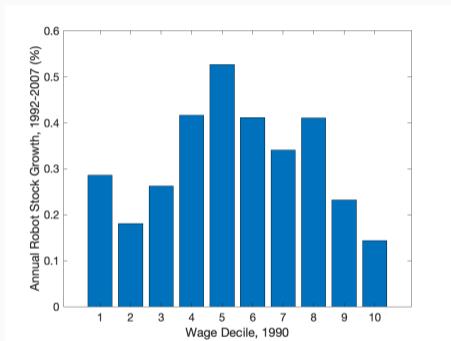
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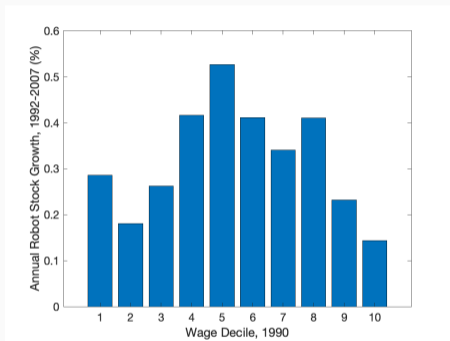
Conclusion

Wage Polarization

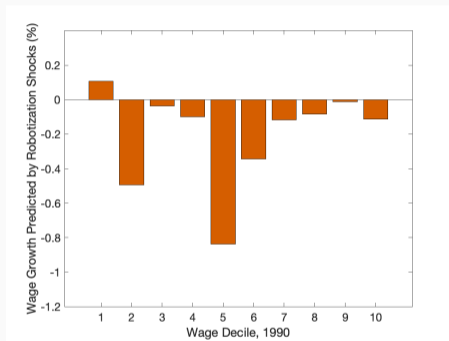


US Robot Stock Growth

Wage Polarization



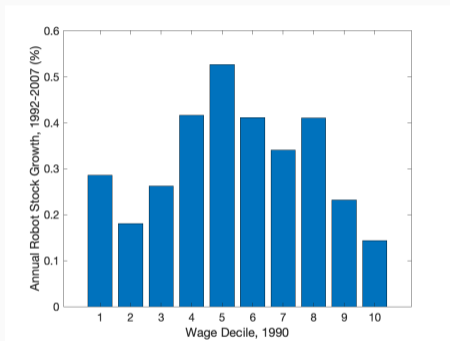
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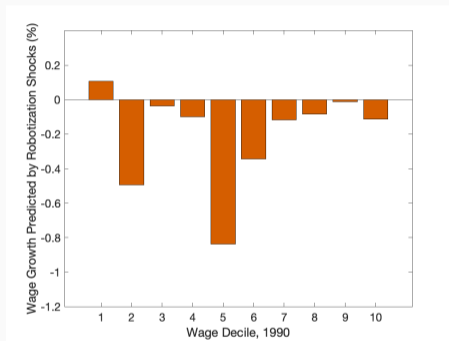
The Effects on US Real Wage

- Robotization shocks compressed wage growths in the middle of wage dist'n

Wage Polarization



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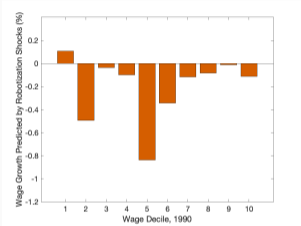


The Effects on US Real Wage

- Robotization shocks compressed wage growths in the middle of wage dist'n
 - It contributes to the wage polarization The role of high theta
 - It raises 90-50th percentile wage ratio by 0.9 percentage point, or 6.4%

Decomposing the Effect of the Robotization Shocks

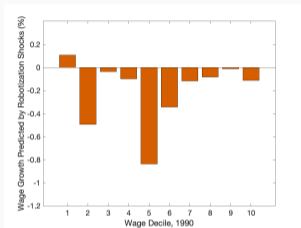
- The model allows to decompose the wage effects into two sources:



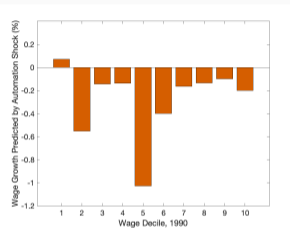
Both Shocks

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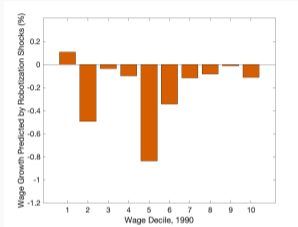


Automation Shock

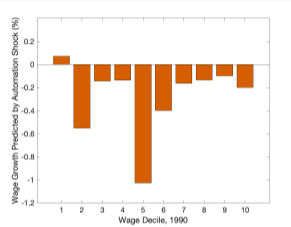
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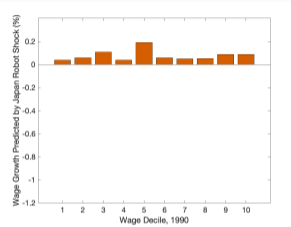
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Automation Shock



Japan Robot Shock

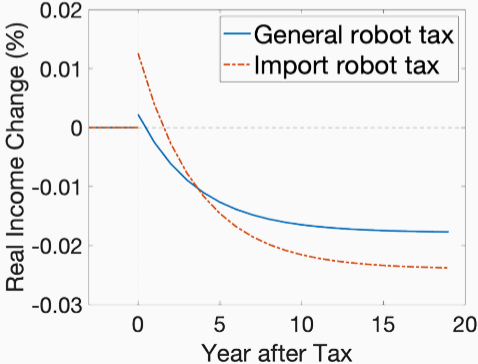
- The Japan robot shock increases real wage for all occupations
 - It reduces the cost of robot capital, and thus increases MPL
- The automation shock reduces the real wage for middle-wage occupations
 - Tasks in middle-wage occupations (e.g., production) are automated to robots

Robot Taxes and Total Real Income

- Can a robot tax increase aggregate income? Consider two scenarios:
 1. US taxes on general robot purchase at 6% (cf. Humlum, '19: 30% in Denmark)
 2. US taxes on robot imports at 34% (same revenue as in scenario 1)

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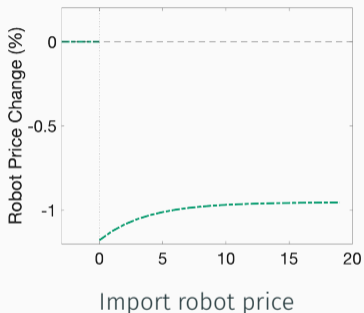


Effects of the Import Robot Tax on Imported Robots

- Why? The short-run gain is because of the terms-of-trade effect

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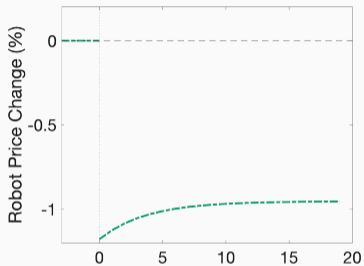
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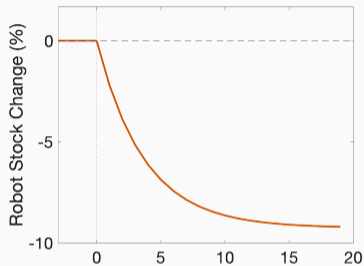
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Import robot price

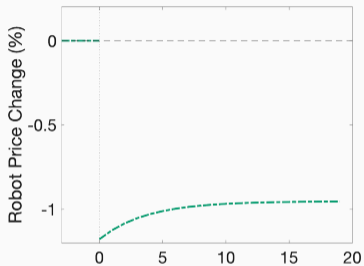


US Robot stock

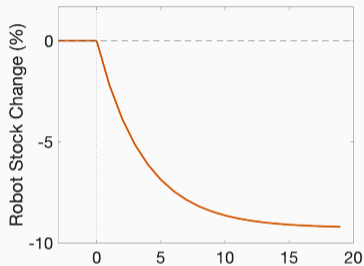
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- In the long-run, robot stock de-accumulates. Income \downarrow as firm profit \downarrow
- The results highlights the role of trade and accumulation of robots

Roadmap

Data and Stylized Facts

Model

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Conclusion

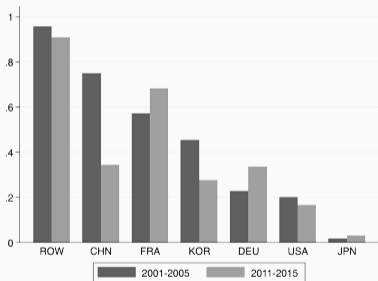
- New theory and measurement to study robotization and wage polarization:
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- Key takeaways
 - Japanese robot costs are decreasing and driving down US wages
 - The robot-labor EoS is heterogeneous by occupations, as high as 3
 - The estimated model explains 6.4% of US wage polarization 1990-2007

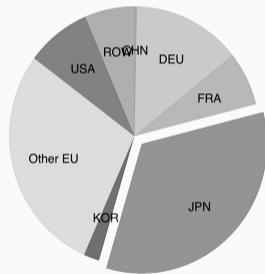
Roadmap

Backup

- In IFR data, robot definition is based on ISO 8373:2012 (“Industrial Robots”)
- In trade data, robot HS code 847950 (“Industrial Robots For Multiple Uses”)



Robot Import-Absorption Ratio



World Robot Export Share, 2001-2005

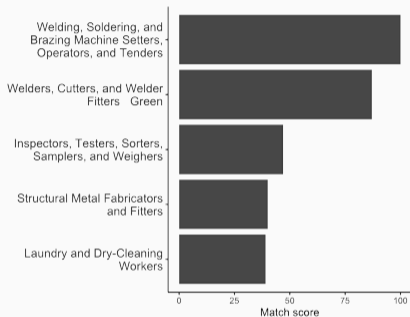
Notes: The author's calculation from IFR and BACI.

List of JARA Application Codes

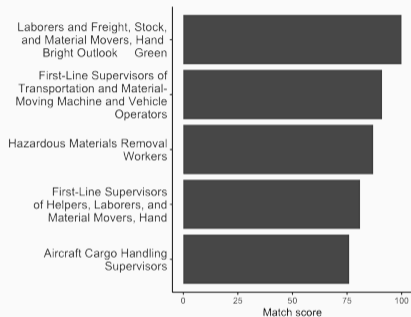
[Back](#)

Die casting	Water jet cutting
Forging	General assembly
Resin molding	Inserting
Pressing	Mounting
Arc welding	Bonding
Spot welding	Soldering
Laser welding	Sealing and gluing
Painting	Screw tightening
Loading and unloading	Picking alignment and packaging
Mechanical cutting	Palletizing
Polishing and deburring	Measuring, inspecting, and testing
Gas cutting	Material handling
Laser cutting	

Example Match Scores

[Back to data](#)

Spot Welding

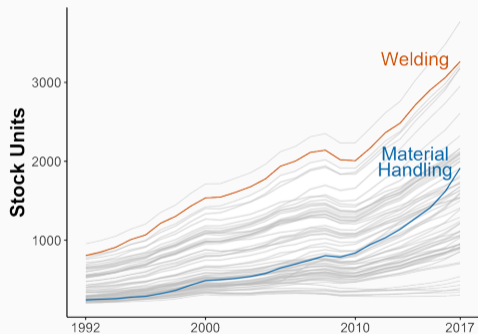


Material Handling

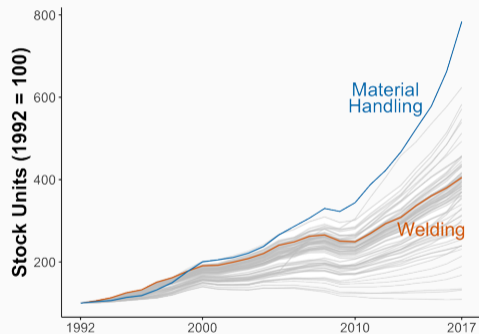
Notes: Authors calculation based on the O*NET Code Connector (<https://www.onetcodeconnector.org>). The left panel shows the occupation distribution of match scores for Spot welding robots, and the right one shows the distribution for Material handling robots. The match score is defined by Morris (2019) and implemented by O*NET Code Connector. Occupations codes are 2010 O*NET SOC codes. In each panel, the occupations are sorted descendingly with the relative relevance scores. The top 5 occupations are shown.

Growth of Robot Stocks by Occupation [Back](#)

- US robot stocks grow at different rates across occupations in 1992-2017



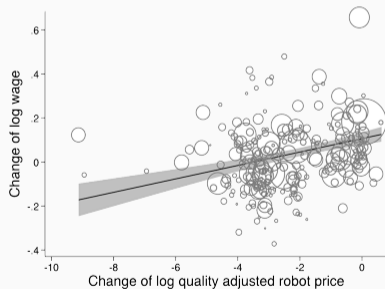
Level



Normalized

- Measure quality and remove it (Khandelwal Schott Wei '13)

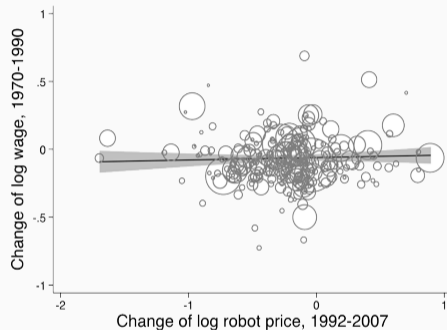
$$\ln \left((pq)_{i,o,t}^R \right) = -\zeta \ln \left(p_{i,o,t}^R \right) + \underbrace{a_{o,t}^R}_{\text{quality}} + e_{i,o,t}^R$$



Note: The author's calculation based on JARA, O*NET Code Connector, and IPUMS data. Each observation represents an occupation and is weighted by the initial employment size. The sample is all occupations that existed throughout 1970 Census to 2007 ACS. Standard errors are heteroskedasticity-robust.



Wage vs Stock



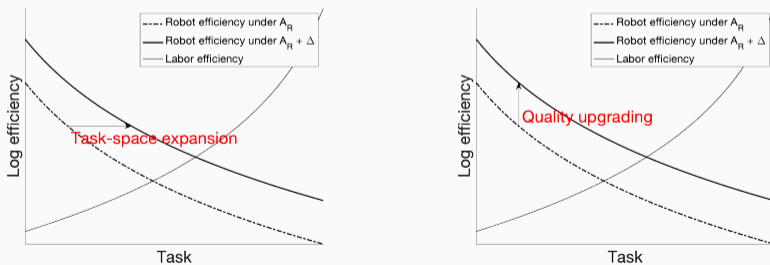
Wage vs Price

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Task Space a_o as Relative Quality of Robots [Back](#)

- Quality is a non-price factor that increases the demand (E.g., Khandelwal, '10)
- Fréchet \Rightarrow Share parameter a_o is both robots' task space and quality

Figure 1: Graphical representation à la Dornbusch-Fisher-Samuelson ('77)



Note: Task space is reordered descendingly by relative robot efficiency

- In the SS, the change of real wage satisfies:

$$\widehat{\left(\frac{w_{i,o}}{P_i^G}\right)} = \frac{1}{1 - \theta_o} \hat{x}_{i,o}^L + \frac{1}{1 - \varepsilon} \hat{x}_i^G$$

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- Intuition: revealed efficiency gains (Arkolakis Costinot Rodrigues-Clare '12, ACR)
 - The first term reveals the robot cost reduction relative to labor cost
 - The second term reveals the relative sectoral cost reduction

- In the SS, the change of real wage satisfies:

$$\widehat{\left(\frac{w_{i,o}}{P_i^G}\right)} = \frac{1}{1 - \theta_o} \hat{x}_{i,o}^L + \frac{1}{1 - \varepsilon} \hat{x}_i^G$$

- $\hat{x}_{i,o}^L \equiv \widehat{\frac{w_{i,o} L_{i,o}}{P_{i,o}^O T_{i,o}^O}}$, $\hat{x}_i^G \equiv \widehat{\frac{p_i^G Q_{ii}^G}{P_i^G Y_i^G}}$
- $P_{i,o}^O$ is steady-state cost of occ. o : $(P_{i,o}^O)^{1-\theta_o} = (1 - a_o) (w_{i,o})^{1-\theta_o} + a_o (c_{i,o}^R)^{1-\theta_o}$
- Intuition: revealed efficiency gains (Arkolakis Costinot Rodrigues-Clare '12, ACR)
 - The first term reveals the robot cost reduction relative to labor cost
 - The second term reveals the relative sectoral cost reduction
- Without robots, the first term disappears and the formula reduces to the ACR

- Demand (investment) for robots, $Q_{i,o,t}^R$

- Supply of robots: $Y_{i,o,t}^R$

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$$Q_{i,o,t}^R \equiv \left[\sum_l (q_{li,o,t}^R)^{\frac{\varepsilon^R - 1}{\varepsilon^R}} \right]^{\frac{\varepsilon^R}{\varepsilon^R - 1} \alpha^R} (I_{i,o,t})^{1 - \alpha^R}$$

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 - $A_{i,o,t}^R$ is also a negative cost shock ⇒ $A_{JP,o,t}^R = -\psi_{o,t}^J$

- The “trilateral” method given the robot gravity equation (Caliendo Parro '14, CP)

$$\ln \left(\frac{X_{li}^R X_{ij}^R X_{jl}^R}{X_{lj}^R X_{ji}^R X_{il}^R} \right) = (1 - \varepsilon^R) \ln \left(\frac{\tau_{li}^R \tau_{ij}^R \tau_{jl}^R}{\tau_{lj}^R \tau_{ji}^R \tau_{il}^R} \right), \quad (6)$$

with X_{li}^R the bilateral sales of robots from l to i

- CP find the regression coefficient of -0.52 for “Machinery n.e.c.,” roughly HS 84
- Robots are HS 847950 (Humlum '19). Data from BACI 1998-2014

	(1)	(2)	(3)	(4)
	HS 847950	HS 847950	HS 8479	HS 8479
Tariff	-0.272*** (0.0718)	-0.236*** (0.0807)	-0.146*** (0.0127)	-0.157*** (0.0131)
Constant	-0.917*** (0.0415)	-0.893*** (0.0381)	-1.170*** (0.00905)	-1.170*** (0.00853)
FEs	h-i-j-t	ht-it-jt	h-i-j-t	ht-it-jt
N	4610	4521	88520	88441
r2	0.494	0.662	0.602	0.658

- The relative demand equation is

$$\left(\frac{c_{US,o}^R \hat{K}_{US,o}^R}{w_{US,o} L_{US,o}} \right) = \left(\frac{\hat{a}_o}{1 - a_o} \right) + (\theta_g - 1) \alpha^R x_{JP,US}^R \psi_o^J + \epsilon_o,$$

$$\epsilon_o = \underbrace{(1 - \theta_g) \left[\alpha^R \sum_l x_{l,US}^R \hat{P}_l + (1 - \alpha^R) \hat{P}_{US} \right]}_{\text{fixed effect}} + (1 - \theta_g) \left[\alpha^R \sum_{l \neq JP} x_{l,US}^R \hat{A}_{l,o}^R - \hat{w}_{US,o} \right]$$

- The second term depends on σ :
 - US wage changes $\hat{w}_{US,o}$ can be controlled
 - For the other countries productivity growth $\hat{A}_{-JP,o}^R \equiv \sum_{l \neq JP} x_{l,US}^R \hat{A}_{l,o}^R$, I assume orthogonality with the Japan Robot Shock

- Since H_o^* depends on parameters, we need a two-step method to compute it
 1. With an arbitrary initial value Θ_0 , construct optimal IV and estimate first-step Θ_1
 2. By moment condition (5), Θ_1 is consistent. Use it to obtain second-step Θ_2

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 2. By moment condition (5), Θ_1 is consistent. Use it to obtain second-step Θ_2
→ Θ_2 is consistent and asymptotically efficient (Adao et al '19)

- I consider two exercises to check the estimation performance
 1. Write the wage change predicted by Japan robot shock ψ^J and observed automation shock $\widehat{\mathbf{a}}^{obs}$ as $\widehat{\mathbf{w}}_{\psi^J, \widehat{\mathbf{a}}^{obs}}$
 - Regression using this wage change answers if the estimated model reproduce the stylized fact 2
 2. Write the wage change predicted by Japan robot shock ψ^J
 - Regression using this wage change answers how severe the bias of not taking into account the automation shock

The Performance of the Estimated Model–Result

	(1)	(2)	(3)
VARIABLES	$\widehat{\mathbf{W}}_{data}$	$\widehat{\mathbf{W}}_{\psi^J \widehat{\mathbf{a}}^{obs}}$	$\widehat{\mathbf{W}}_{\psi^J}$
ψ^J	0.118 (0.0569)	0.107 (0.0711)	0.536 (0.175)
Observations	324	324	324

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 - This is implied by the fact that two shocks ψ^J and $\widehat{\mathbf{a}}^{obs}$ have *negative* correlation [Detail](#)

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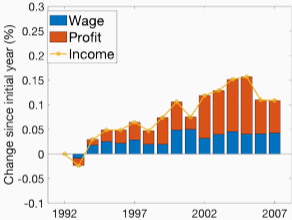
- The third column shows a *stronger* positive correlation
 - This is implied by the fact that two shocks ψ^J and $\widehat{\mathbf{a}}^{obs}$ have *negative* correlation [Detail](#)
 - This negative “bias” is included in coefficient in column (2)
 - By taking into account the observed automation shock, I could estimate the EoS even when the reduced-form estimation contains the bias

Robotization and Income

- At the initial equilibrium, hit Japan robot shock and/or automation shock
 - Define “Robotization” as both of Japan robot shock and automation shock

Robotization and Income

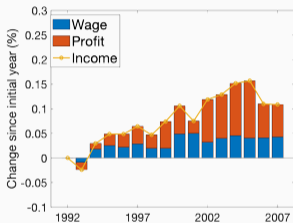
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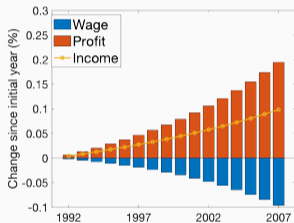
Japan Robot Shock

Robotization and Income

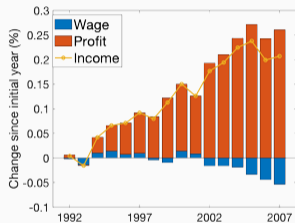
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Japan Robot Shock



Automation Shock



Robotization (Both)

- In all scenarios, profits rise
- Workers gain by Japan robot shock, but lose by automation shock

- In period t , a *temporary equilibrium* (TE) is, given state variables $\mathbf{S}_t \equiv \{\mathbf{K}_t^R, \boldsymbol{\lambda}_t^R, \mathbf{L}_t, \mathbf{V}_t\}$, prices and flow quantities $\mathbf{x}_t \equiv \{\mathbf{p}_t^G, \mathbf{p}_t^R, \mathbf{w}_t, \mathbf{Q}_t^G, \mathbf{Q}_t^R, \boldsymbol{\mu}_t\}$ that satisfies [TE conditions](#)

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- A *sequential equilibrium* (SE) is, given initial robots stocks and labor distribution $\{\mathbf{K}_0^R, \mathbf{L}_0\}$, $\mathbf{y}_t \equiv \{\mathbf{x}_t, \mathbf{S}_t\}_t$ that satisfies the TE conditions and
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 2. transversality condition: $\lim_{t \rightarrow \infty} e^{-\iota t} \lambda_{i,o,t}^R K_{i,o,t+1}^R = 0$ for all i and o
- A *steady state* (SS) is a SE \mathbf{y} that does not change over time

1. Good supply: $\forall i$

$$\sum_j \frac{Q_{ij,t}^G}{1 + \tau_{ij,t}^G} = A_{i,t}^G \left[\sum_o (Q_{i,o,t})^{\frac{\beta-1}{\beta}} \right]^{\frac{\beta}{\beta-1} \alpha_L} (M_{i,t})^{\alpha_M} (K_{i,t})^{1-\alpha_L-\alpha_M}$$

2. Robot supply: $\forall i, o$

$$p_{i,o,t} = \frac{P_{i,t}}{A_{i,o,t}}$$

3. Labor supply (or transition probability): $\forall i, o, o'$

$$\mu_{i,oo',t} = \frac{\left[(1 - \chi_{i,oo',t}) (V_{i,o',t+1})^{(1+\iota)^{-1}} \right]^\phi}{\sum_{o''} \left[(1 - \chi_{i,oo'',t}) (V_{i,o'',t+1})^{(1+\iota)^{-1}} \right]^\phi}$$

4. Good demand (or budget constraint, or trade balance): $\forall i, j$ [Further Detail](#)

$$p_{ij,t}^G Q_{ij,t}^G = \left(\frac{p_{ij,t}^G}{P_{j,t}^G} \right)^{1-\varepsilon^G} \left(\sum_k p_{jk,t}^G Q_{jk,t}^G + \sum_{k,o} p_{jk,o,t}^R Q_{jk,o,t}^R - \sum_{i,o} p_{ij,o,t}^R Q_{ij,o,t}^R \right).$$

5. Robot demand (or investment function): $\forall i, j, o$

$$p_{ij,o,t}^R (1 + u_{ij,t}) + 2\gamma P_{j,o,t}^R \left(\frac{Q_{j,o,t}^R}{K_{j,o,t}^R} \right) \frac{\partial Q_{j,o,t}^R}{\partial Q_{ij,o,t}^R} = \lambda_{j,o,t}^R \frac{\partial Q_{j,o,t}^R}{\partial Q_{ij,o,t}^R}$$

6. Labor demand: $\forall i, o$

$$p_{i,t}^G \alpha_L \frac{Y_{i,t}^G}{Q_{i,t}^O} \left(b_{i,o,t} \frac{Q_{i,t}^O}{Q_{i,o,t}^O} \right)^{\frac{1}{\beta}} \left((1 - a_{o,t}) \frac{Q_{i,o,t}^O}{L_{i,o,t}} \right)^{\frac{1}{\theta}} = w_{i,o,t}$$

- Good G is intermediate goods as well as final consumption good
- Intermediate goods are differentiated by origin:

$$M_{i,t} = \sum_l (M_{li,t})^{\frac{\varepsilon^G - 1}{\varepsilon^G}} .$$

- Thus the trade demand is

$$p_{li,t}^G Q_{li,t}^G = \left(\frac{p_{li,t}^G}{P_{i,t}^G} \right)^{1 - \varepsilon^G} P_{i,t}^G X_{i,t}^G$$

- The total expenditure $P_{i,t}^G X_{i,t}^G$ satisfies

$$\begin{aligned} P_{i,t}^G X_{i,t}^G &= \underbrace{P_{i,t}^G C_{i,t}}_{\text{final consumption}} + \underbrace{\alpha_M P_{i,t}^G Y_{j,t}^G}_{\text{intermediate goods}} + \underbrace{\sum_{j,o} p_{ij,o,t}^R Q_{ij,o,t}^R}_{\text{robot production}} + \underbrace{(1 - \alpha^R) \sum_o P_{i,o,t}^R Q_{i,o,t}^R}_{\text{robot integration}} \\ &= \sum_k p_{jk,t}^G Q_{jk,t}^G + \sum_{k,o} p_{jk,o,t}^R Q_{jk,o,t}^R - \sum_{i,o} p_{ij,o,t}^R Q_{ij,o,t}^R \end{aligned}$$

Sequential Equilibrium Conditions [Back](#)

1. Capital accumulation: $\forall i, o,$

$$K_{i,o,t+1}^R = (1 - \delta) K_{i,o,t}^R + Q_{i,o,t}^R$$

2. Robot demand Euler equation: $\forall i, o$

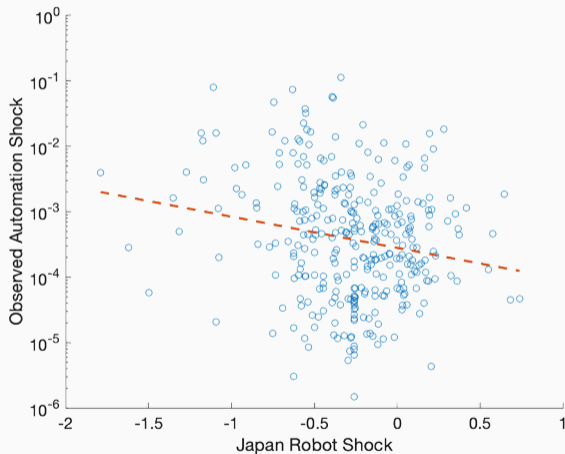
$$(1 + \iota) \lambda_{i,o,t}^R = (1 - \delta) \lambda_{i,o,t+1}^R + \frac{\partial}{\partial K_{i,o,t}^R} \pi_{i,t+1} (\{K_{i,o,t+1}^R\}) + \gamma p_{i,o,t+1}^R \left(\frac{Q_{i,o,t+1}^R}{K_{i,o,t+1}^R} \right)^2.$$

3. Labor transition: $\forall i, o$

$$\underbrace{p_{i,t}^G \alpha_L \frac{Y_{i,t}^G}{Q_{i,t}^O} \left(b_{i,o,t} \frac{Q_{i,t}^O}{Q_{i,o,t}^O} \right)^{\frac{1}{\beta}} \left((1 - a_{o,t}) \frac{Q_{i,o,t}^O}{L_{i,o,t}} \right)^{\frac{1}{\theta}}}_{MPL_{i,o,t}} = w_{i,o,t}$$

Correlation between Japan robot shock ψ_o^J and automation shock $\widehat{a_o^{obs}}$

Back



Note: The author's calculation based on JARA, O*NET, and US Census/ACS. The observed automation shock is backed out from the relative robot demand equation with the estimated parameters. Each circle is 4-digit occupation and dashed line is the fitted line.

Other Values of the Elasticity of Substitution θ_g [Back](#)

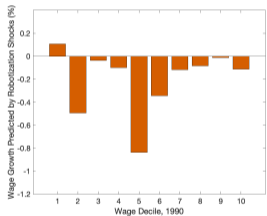
- What if the EoS θ_g is low as assumed in the literature?
 - cf. Acemoglu-Restrepo's ('20) production function is equivalent to $\theta = 0$

[Formal statement](#)

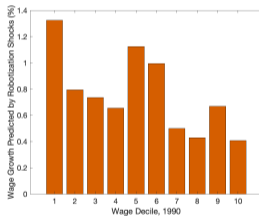
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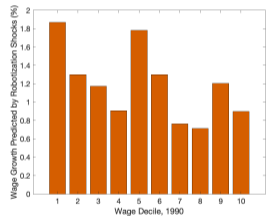
Formal statement



Baseline Estimates



$\theta_o = 1$

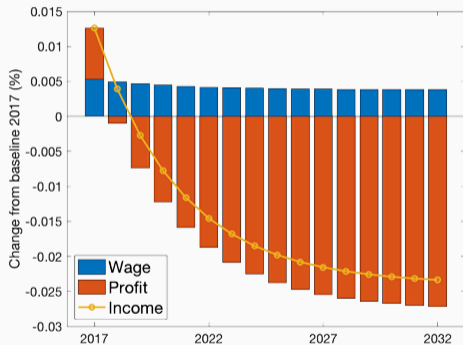


$\theta_o = 0$

→ The polarizing effect of robots comes from high θ_g 's

- Impose a counterfactual 30% tax on robots in 2017:

- Impose a counterfactual 30% tax on robots in 2017:



- Workers benefit overall from the robot tax
- This benefit is overturned by profit loss over time as robots de-accumulate