

# Intergenerational Bargaining in Technology Adoption

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## Motivating Examples

Transition of communist countries in 1980/90's

The aftermath of the Asian crisis in late 1990's

China vs Europe in the 16th - 19th centuries

## Literature

Krusell and Rios-Rull (1996):

Vintage Capital vs Matching

Voting vs Bargaining

The Basic Model

The old generation

$$V_o(h) = \max \{ \phi h, h - w(h) \}$$

The young generation

$$V_y(h) = w(h) + \beta V_o(h)$$

$$\tilde{V}_y = \int (\theta h + \beta V_o(h)) dF(h)$$

Frictionless matching

$$V_y(h) = \tilde{V}_y$$

Payment schedule

$$w(\bar{h}) = (1 - \phi) \cdot \bar{h}$$

$$w(h) = w(\bar{h}) - \frac{\beta(h - \bar{h})}{1 - \beta}$$

Evolution of human capital distribution

$$G'(h) = G(\bar{h}) \cdot F(h) \quad \text{for } h < \bar{h}$$

$$G'(h) = G(\bar{h}) \cdot F(h) + G(h) - G(\bar{h}) \quad \text{for } h \geq \bar{h}$$

## Technology Adoption

$\hat{F}$ : new;  $\check{F}$ : old;  $\tilde{F}$ : used

$$S \equiv (\hat{F}, \check{F}, G); \tilde{S} \equiv (S, \tilde{F})$$

$$\Gamma(S) = \begin{cases} \hat{F} & \text{in case of adoption} \\ \check{F} & \text{in case of conservation} \end{cases}$$

$$V_o(h; \tilde{S}, \Gamma) = \max \left\{ \phi h, h - w(h; \tilde{S}, \Gamma) \right\}$$

$$V_y(h; \tilde{S}, \Gamma) = w(h; \tilde{S}, \Gamma) + \beta V_o(h; \Lambda \tilde{S}(\tilde{S}, \Gamma), \Gamma)$$

$$\tilde{V}_y(\tilde{S}, \Gamma) = \int \left( \theta h + \beta V_o(h; \Lambda \tilde{S}(\tilde{S}, \Gamma), \Gamma) \right) d\tilde{F}(h)$$

$$\Lambda S(\tilde{S}, \Gamma) \equiv (\Lambda \hat{F}, \tilde{F}, \Lambda G(\tilde{S}, \Gamma))$$

$$\Lambda \tilde{S}(\tilde{S}, \Gamma) \equiv (\Lambda S(\tilde{S}, \Gamma), \Gamma(\Lambda S(\tilde{S}, \Gamma)))$$

## Efficient Bargaining

$$\Gamma(S) = \arg \max_{\tilde{F}} \left\{ \tilde{V}_y(\tilde{S}, \Gamma) + \int V_o(h; \tilde{S}, \Gamma) dG(h) \right\}$$

## One New Technology: Institutional Change

$$\Lambda \hat{F}(h) = \hat{F}(h)$$

Consider:  $\Gamma(\Lambda S(\check{S}, \Gamma)) = \hat{F}$

$$\begin{aligned} \Delta \tilde{V}_y(S, \Gamma) &\equiv \tilde{V}_y(\hat{S}, \Gamma) - \tilde{V}_y(\check{S}, \Gamma) \\ &= (1 - \phi + \beta\phi)(\bar{h}(\hat{S}, \Gamma) - \bar{h}(\check{S}, \Gamma)) \end{aligned}$$

$$\begin{aligned} \Delta V_o(S, \Gamma) &\equiv \int \left( V_o(h; \check{S}, \Gamma) - V_o(h; \hat{S}, \Gamma) \right) dG(h) \\ &= \Delta \tilde{V}_y(S) \tilde{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma)) \end{aligned}$$

$$\tilde{G}(h_1, h_2) \equiv 1 - G(h_2) + \int_{h_1}^{h_2} \frac{h - h_1}{h_2 - h_1} dG(h)$$

$$\Delta \tilde{V}_y(S, \Gamma) > \Delta V_o(S, \Gamma)$$

An equilibrium is:  $\Gamma(S) = \hat{F}$  for all  $S$

## One New Technology: Institutional Change

$$\Lambda \hat{F}(h) = \hat{F}(h)$$

Consider:  $\Gamma(\Lambda^t S(\check{S}, \Gamma)) = \check{F}$

$$\Delta \tilde{V}_y(S) = (1 - \phi + \beta\phi)(\bar{h}(\hat{S}, \Gamma) - \bar{h}(\check{S}, \Gamma))$$

$$\Delta V_o(S, \Gamma) = \frac{\Delta \tilde{V}_y(S) \tilde{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma))}{1 - \beta}$$

$$\Delta V_o(S, \Gamma) > \Delta \tilde{V}_y(S, \Gamma) \text{ if } \tilde{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma)) > 1 - \beta$$

Assume:

$$\begin{aligned} \tilde{G}(\bar{h}((\Lambda S(\check{S}, \Gamma), \check{F}), \Gamma), \bar{h}((\Lambda S(\check{S}, \Gamma), \hat{F}), \Gamma)) &> 1 - \beta \\ \text{if } \tilde{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma)) &> 1 - \beta \end{aligned}$$

Then, an equilibrium is:

$$\Gamma(S) = \begin{cases} \hat{F} & \text{if } \tilde{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma)) \leq 1 - \beta \\ \check{F} & \text{if } \tilde{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma)) > 1 - \beta \end{cases}$$

## Exogenous Technological Change: Decentral Policy Making

$$\Lambda \hat{F}(h) = \hat{F}(h/\lambda)$$

Consider:  $\Gamma(\Lambda^t S(\hat{S}, \Gamma)) = \Gamma(\Lambda^t S(\check{S}, \Gamma)) = \Lambda^t \hat{F}$

$$\Delta \tilde{V}_y(S, \Gamma) = (1 - \phi + \beta\phi)(\bar{h}(\hat{S}, \Gamma) - \bar{h}(\check{S}, \Gamma))$$

$$\Delta V_o(S, \Gamma) = \Delta \tilde{V}_y(S) \tilde{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma))$$

$$\Delta \tilde{V}_y(S, \Gamma) > \Delta V_o(S, \Gamma)$$

An equilibrium is:  $\Gamma(S) = \hat{F}$  for all  $S$

Consider:  $\Gamma(S) = \Gamma(\Lambda^t S(\check{S}, \Gamma)) = \check{F}$

$$\tilde{V}_y((\Lambda^t S(\check{S}, \Gamma), \Lambda^t \hat{F}), \Gamma) \geq \int h(\theta + \beta\phi) d\Lambda^t \hat{F}(h)$$

$$\Delta \tilde{V}_y(\Lambda^t S(\check{S}, \Gamma), \Gamma) > \Delta V_o(\Lambda^t S(\check{S}, \Gamma), \Gamma)$$

for some  $t$

Not an equilibrium for any  $S$ :

$$\Gamma(S) = \Gamma(\Lambda^t S(\check{S}, \Gamma)) = \check{F} \text{ for all } t$$

## Endogenous Technological Change: Central Policy Making

$$\Lambda F(h) = \tilde{F}(h/\lambda)$$

Consider:  $\Gamma(\Lambda^t S(\hat{S}, \Gamma)) = \Lambda^t \hat{F}$ ;  $\Gamma(\Lambda^t S(\check{S}, \Gamma)) = \Lambda^{t-1} \hat{F}$

$$\Delta \tilde{V}_y(S, \Gamma) = (1 - \phi + \beta\phi)(\bar{h}(\hat{S}, \Gamma) - \bar{h}(\check{S}, \Gamma))$$

$$\Delta V_o(S, \Gamma) = \Delta \tilde{V}_y(S) \check{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma))$$

$$\check{G}(h_1, h_2) \equiv \tilde{G}(h_1, h_2) + \frac{\beta(\lambda - 1)h_2}{h_2 - h_1}$$

$$\times \sum_{t=0}^{\infty} \left\{ \int_{\lambda^t h_2}^{\lambda^{t+1} h_2} \left( \frac{1 - \lambda^t \beta^t}{1 - \lambda \beta} + \frac{\lambda^t \beta^t (h - \lambda^t h_2)}{\lambda^{t+1} h_2 - \lambda^t h_2} \right) dG(h) \right\}$$

$$\Delta \tilde{V}_y(S, \Gamma) > \Delta V_o(S, \Gamma) \text{ if } G(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma)) < 1$$

Not an equilibrium:  $\Gamma(S) = \hat{F}$  for all  $S$

## Endogenous Technological Change: Central Policy Making

$$\Lambda F(h) = \tilde{F}(h/\lambda)$$

Consider:  $\Gamma(\Lambda^t S(\hat{S}, \Gamma)) = \hat{F}$ ;  $\Gamma(\Lambda^t S(\check{S}, \Gamma)) = \check{F}$

$$\Delta \tilde{V}_y(S) = (1 - \phi + \beta\phi)(\bar{h}(\hat{S}, \Gamma) - \bar{h}(\check{S}, \Gamma))$$

$$\Delta V_o(S, \Gamma) = \frac{\Delta \tilde{V}_y(S) \tilde{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma))}{1 - \beta}$$

$$\Delta V_o(S, \Gamma) > \Delta \tilde{V}_y(S, \Gamma) \text{ if } \tilde{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma)) > 1 - \beta$$

Not an equilibrium:  $\Gamma(S) = \check{F}$  for all  $S$



## Endogenous Technological Change: Central Policy Making

$$\Lambda F(h) = \tilde{F}(h/\lambda)$$

Consider:  $\Gamma(\Lambda^t S(\hat{S}, \Gamma)) = \Lambda^t \hat{F}$ ;  $\Gamma(\Lambda^t S(\check{S}, \Gamma)) = \check{F}$

$$\Delta \tilde{V}_y(S, \Gamma) = (1 - \phi + \beta\phi)(\bar{h}(\hat{S}, \Gamma) - \bar{h}(\check{S}, \Gamma))$$

$$\Delta V_o(S, \Gamma) = \frac{\Delta \tilde{V}_y(S) \check{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma))}{1 - \beta}$$

$$\Delta V_o(S, \Gamma) > \Delta \tilde{V}_y(S, \Gamma) \text{ if } \check{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma)) > 1 - \beta$$

Assume:

$$\begin{aligned} \check{G}(\bar{h}((\Lambda S(\hat{S}, \Gamma), \hat{F}), \Gamma), \bar{h}((\Lambda S(\hat{S}, \Gamma), \Lambda \hat{F}), \Gamma)) &\leq 1 - \beta \\ \text{if } \check{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma)) &\leq 1 - \beta; \end{aligned}$$

$$\begin{aligned} \check{G}(\bar{h}((\Lambda S(\check{S}, \Gamma), \check{F}), \Gamma), \bar{h}((\Lambda S(\check{S}, \Gamma), \hat{F}), \Gamma)) &> 1 - \beta \\ \text{if } \check{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma)) &> 1 - \beta \end{aligned}$$

Then, an equilibrium is:

$$\Gamma(S) = \begin{cases} \hat{F} & \text{if } \check{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma)) \leq 1 - \beta \\ \check{F} & \text{if } \check{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma)) > 1 - \beta \end{cases}$$

## Generational Transfers

$$V_o(h; \tilde{S}, \Gamma) = \max \left\{ \phi h, h - w(h; \tilde{S}, \Gamma) \right\} + \tau(\tilde{S}, \Gamma)$$

$$V_y(h; \tilde{S}, \Gamma) = w(h; \tilde{S}, \Gamma) + \beta V_o(h; \Lambda \tilde{S}(\tilde{S}, \Gamma), \Gamma) - \tau(\tilde{S}, \Gamma)$$

$$\tilde{V}_y(\tilde{S}, \Gamma) = \int \left( \theta h + \beta V_o(h; \Lambda \tilde{S}(\tilde{S}, \Gamma), \Gamma) \right) d\tilde{F}(h) - \tau(\tilde{S}, \Gamma)$$

$$W_o(h; \tilde{S}, \Gamma) \equiv V_o(h; \tilde{S}, \Gamma) - \tau(\tilde{S}, \Gamma)$$

$$\tilde{W}_y(\tilde{S}, \Gamma) \equiv \tilde{V}_y(\tilde{S}, \Gamma) + \tau(\tilde{S}, \Gamma)$$

## Transfer Rule

$$\frac{\tilde{V}_y(\tilde{S}, \Gamma) - (\rho \tilde{W}_y(\hat{S}, \Gamma) + (1 - \rho) \tilde{W}_y(\check{S}, \Gamma))}{\int (V_o(h; \tilde{S}, \Gamma) - (\rho W_o(h; \hat{S}, \Gamma) + (1 - \rho) W_o(h; \check{S}, \Gamma))) dG(h)} = \frac{\sigma}{1 - \sigma}$$

$$\tau(\hat{S}, \Gamma) = (1 - \rho) \left\{ (1 - \sigma) \Delta \tilde{W}_y(S; \Gamma) + \sigma \Delta W_o(S; \Gamma) \right\}$$

$$\tau(\check{S}, \Gamma) = -\rho \left\{ (1 - \sigma) \Delta \tilde{W}_y(S; \Gamma) + \sigma \Delta W_o(S; \Gamma) \right\}$$

## One New Technology Revisited

$$\begin{aligned}\Delta\tilde{W}_y(S) &= (1 - \phi + \beta\phi)(\bar{h}(\hat{S}, \Gamma) - \bar{h}(\check{S}, \Gamma)) \\ &\quad + \beta(\tau(\Lambda\tilde{S}(\hat{S}, \Gamma)) - \tau(\Lambda\tilde{S}(\check{S}, \Gamma)))\end{aligned}$$

$$\text{Assume: } \Lambda G(\check{S}, \Gamma) = G$$

$$\text{Consider: } \Gamma(\Lambda S(\check{S}, \Gamma)) = \hat{F}$$

$$\Delta\tilde{V}_y(S, \Gamma) > \Delta V_o(S, \Gamma) \text{ if } \tilde{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma)) \leq \frac{1}{1 + \beta(1 - \rho)}$$

$$\text{Consider: } \Gamma(\Lambda^t S(\check{S}, \Gamma)) = \check{F}$$

$$\Delta V_o(S, \Gamma) > \Delta\tilde{V}_y(S, \Gamma) \text{ if } \tilde{G}(\bar{h}(\check{S}, \Gamma), \bar{h}(\hat{S}, \Gamma)) > \frac{1 - \beta}{1 - \beta\rho}$$